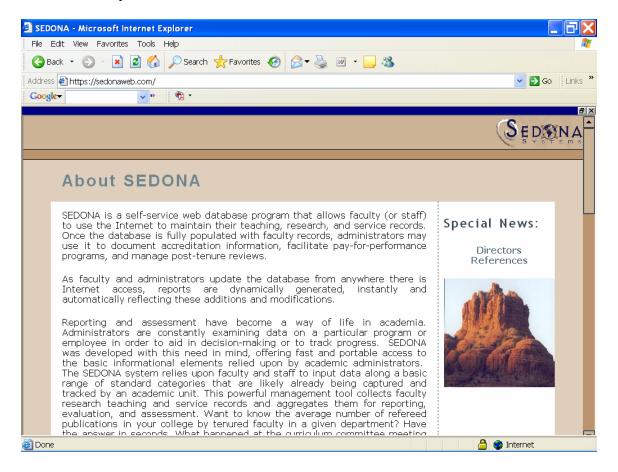
## Special Report

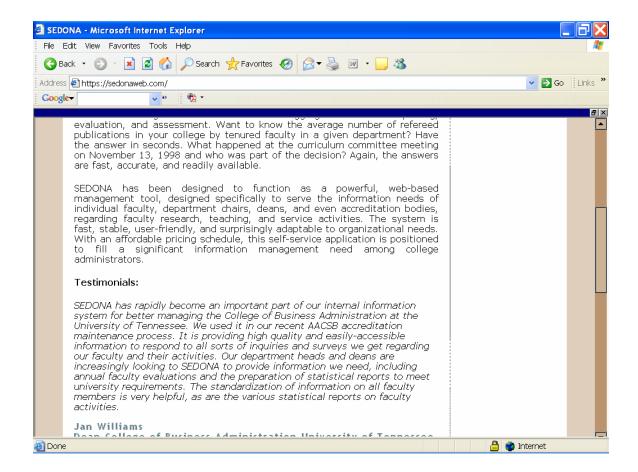
# **SEDONA: A Virtual Tour**

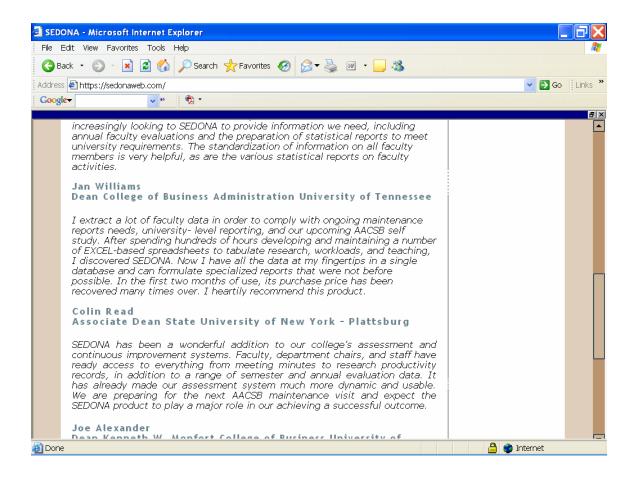
An Investigation into the CoB's "Single-Source" of Information

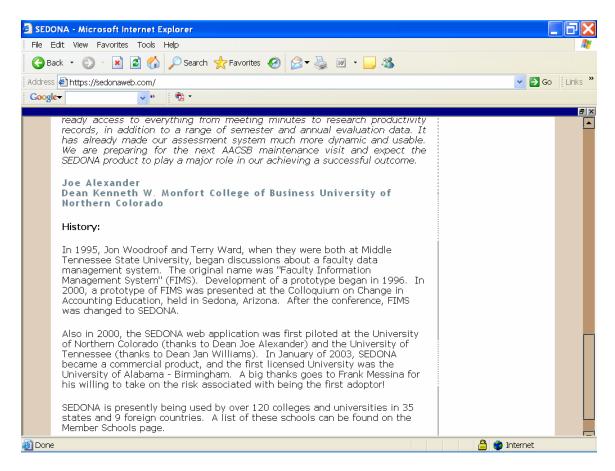
As visitors to usmpride.com are well aware by now, the electronic database known as SEDONA has been the subject of a number of reports in recent weeks. This special report takes a look at some of the details and facts about SEDONA that are available from its Internet homepage. The series of screens (with accompanying discussion) below give some information about SEDONA.

## A Brief History of the SEDONA Database



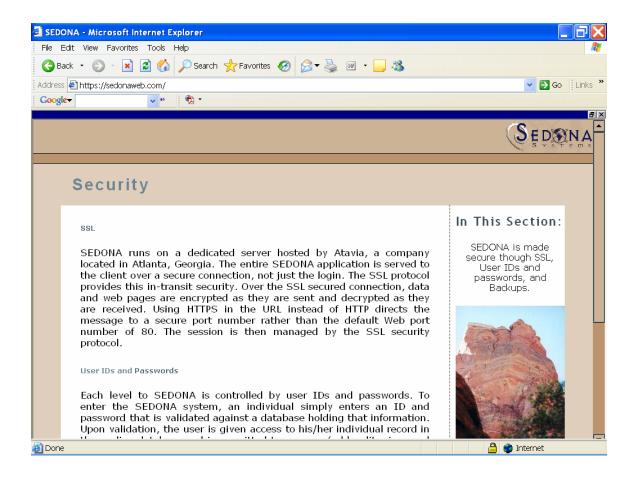


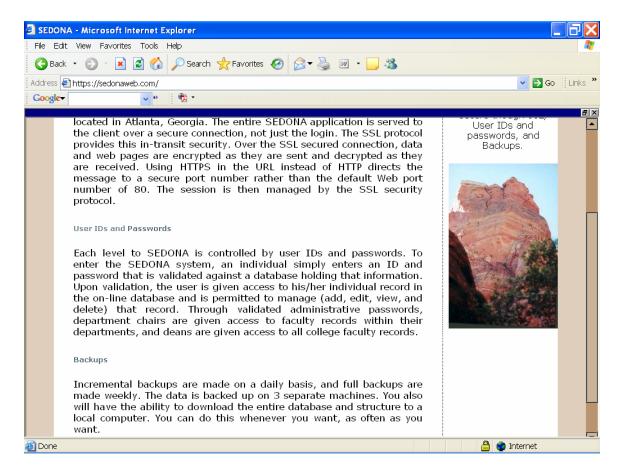




As the screens above indicate, SEDONA became a commercial (database) product in January of 2003, when the University of Alabama at Birmingham adopted the program for use in its business school. As the screens concluded, "SEDONA is presently being used by over 120 colleges and universities in 35 states and 9 foreign countries.

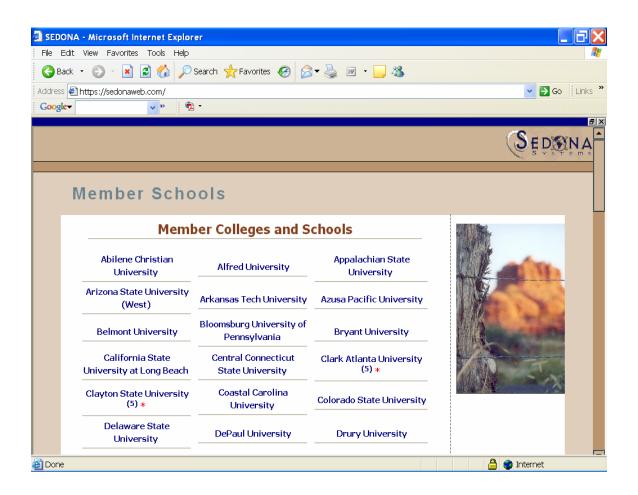
#### **SEDONA** and Security

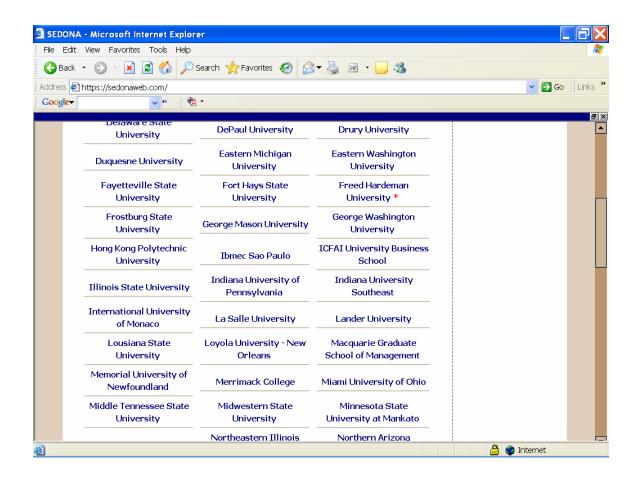


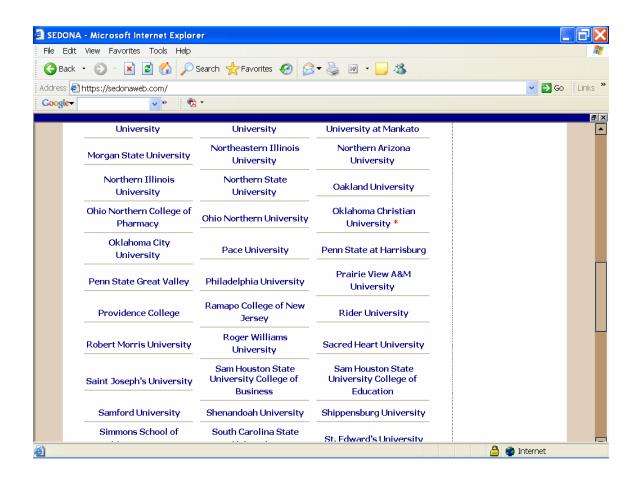


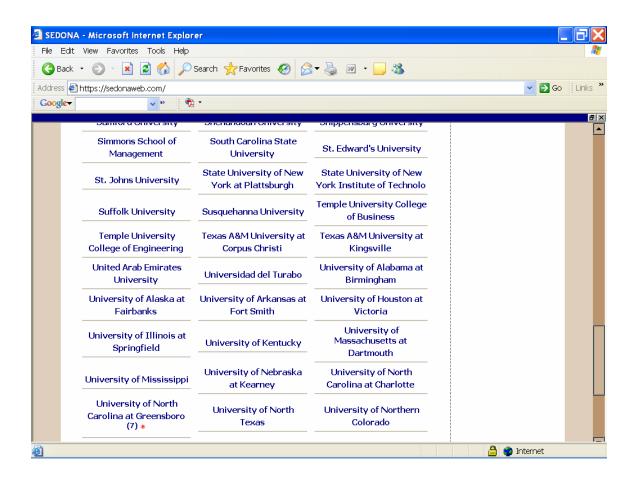
The top of screen #1 in this section states that SEDONA "runs on a dedicated server hosted by Atavia, a company located in Atlanta, Georgia. When adopting SEDONA, it has been reported that USM College of Business Dean Harold Doty authorized Atavia to house each CoB faculty member's Social Security Number and date-of-birth. We can confirm that CoB faculty *did not* sign release forms of any kind giving Doty authorization to provide that information to a private sector company in Georgia.

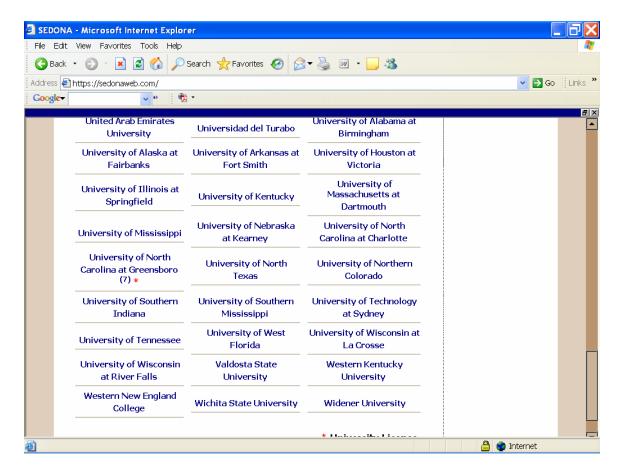
### A Look at the Institutions Using SEDONA











From the list above, USM looks certain to be one of the top ranking institutions among those currently using SEDONA, based on USNWR 2006 edition.

## **SEDONA Pricing**

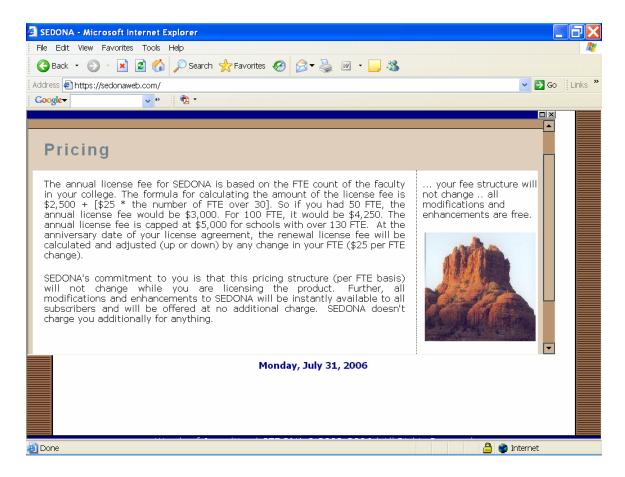


Table 1 below gives some hypothetical licensing fees for SEDONA, using the formula above.

<u>FTE</u>	SEDONA Fee/Yr.
50	\$3,000
55	\$3,125
60	\$3,250
65	\$3,375
70	\$3,500

USM's College of Business would fall somewhere in between 50 and 70 FTE, indicating that its licensing fee would range from something above \$3,000/yr. to something below \$3,500/yr.